

Hi _____? This is _____ from Salt Lake City. I just wanted to give you a quick call. You requested information from me about making money working from home with the internet– Are you still interested? Great! _____, I am not going to take much of your time today – I just want to get some of this information you requested to you. Before I do that – I would like to ask you a few question?

- Do you work from home now?
- What do you do for a living?
- What do you like about it?
- Are you looking to replace your current income or supplement it?
- What type of income are you accustomed to?
- Do you have capital to start a business?

_____, we are looking for a particular type of person. A person who really desires to make money, is coachable, motivated and a self starter. Would that describe you?

Great.

_____, do me a favor and grab a pen – I want to give you our website so you can learn about our company and opportunity. Here you go:

Go to www.GoNeways.com/yourURL

(spell out)

All I want you to do is review the Product and Opportunity Tours and write down any questions you have. Why don't we get together say **(suggest a time and day similar to your call and ASSUME it's ok)** tomorrow at _____ - does that work for you?

Do me a favor – mark your calendar and I will do the same. I like to treat these appointments as if we are meeting for a cup of coffee! So if something comes up – let me know and I will do the same for you. Sound good?

(assuming you emailed your contact info or they wrote it down)

By the way _____, when we get together _____ **(remind of appt.)** we will answer any questions you have on our company BUT most importantly we will discuss our unique success system to help you in achieving your goals.

In fact – what we will talk about (appt. time again) will be the most important part of your decision. I look forward to our visit – and I really enjoyed meeting you.

(key is to place value on your 2nd appt.)

Voice Mail Message

Hi _____? This is _____ from Salt Lake City. I just wanted to give you a quick call. You requested information from me about making money working from home with the internet.

_____, we are looking for person who really desires to make money, is coachable, motivated and a self starter.

If this describes you and you are still interested please return my call at (your tel number) and I will provide you all the details on how to have a successful business.